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**PSYCHOLOGY**

**9698/32**

Paper 3 The Specialist Choices

**October/November 2018**

**3 hours**

No Additional Materials are required.

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**READ THESE INSTRUCTIONS FIRST**

An answer booklet is provided inside this question paper. You should follow the instructions on the front cover of the answer booklet. If you need additional answer paper ask the invigilator for a continuation booklet.

There is a choice of five specialist options in this question paper. You must answer questions from **two** specialist options.

Answer the question in Section A.

Answer the question in Section B.

Answer **one** question in Section C.

The number of marks is given in brackets [ ] at the end of each question or part question.



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This document consists of **6** printed pages, **2** blank pages and **1** Insert.

**Psychology and Education****Section A**

Answer this question.

- 1 (a) Explain, in your own words, what is meant by 'specific learning difficulty or disability'. [2]
- (b) Describe **two** causes of a specific learning difficulty or disability. [4]

**Section B**

Answer this question.

- 2 (a) Describe what psychologists have found out about motivation and educational performance. [8]
- (b) Evaluate what psychologists have found out about motivation and educational performance, including a discussion of the cognitive approach. [12]

**Section C**

Answer **one** question.

- 3 Disruptive behaviour can be caused by poor teaching style.
- (a) Suggest how **you** would design and conduct a correlational study of the relationship between disruptive behaviour and the effectiveness of a teaching style. [8]
- (b) Describe **one** teaching style that should **not** cause disruptive behaviour. [6]
- 4 You have devised a new emotional intelligence test.
- (a) Describe **one** theory of emotional intelligence. [6]
- (b) Suggest how **you** would test the reliability and validity of your emotional intelligence test. [8]

**Psychology and Health****Section A**

Answer this question.

- 5 (a) Explain, in your own words, what is meant by a 'psychometric measure of pain'. [2]
- (b) Describe **two** psychometric measures of pain. [4]

**Section B**

Answer this question.

- 6 (a) Describe what psychologists have discovered about adherence to medical advice. [8]
- (b) Evaluate what psychologists have discovered about adherence to medical advice, including a discussion about subjective and objective measures. [12]

**Section C**

Answer **one** question.

- 7 Men are likely to delay seeking help from a medical practitioner.
- (a) Suggest how **you** would design and conduct a questionnaire study to investigate why men are likely to delay seeking help from a medical practitioner. [8]
- (b) Describe **one** study which has investigated delay in seeking treatment. [6]
- 8 Stress can be managed using psychological techniques.
- (a) Describe **two** psychological techniques for managing stress. [6]
- (b) Suggest how **you** would design and conduct an investigation to find out which technique you described in (a) is more effective. [8]

**Psychology and Environment****Section A**

Answer this question.

- 9 (a) Explain, in your own words, what is meant by 'effects of urban living on health'. [2]
- (b) Describe **one** study about the effects of urban living on social behaviour. [4]

**Section B**

Answer this question.

- 10 (a) Describe what psychologists have learned about noise. [8]
- (b) Evaluate what psychologists have learned about noise, including a discussion about individual differences. [12]

**Section C**

Answer **one** question.

- 11 A lemming is a small mammal. Some people claim that they jump off cliffs when crowded.
- (a) Suggest how **you** would design and conduct an observational study to investigate the responses of lemmings to crowding in the natural environment. [8]
- (b) Describe **one** study about crowding/density of an animal other than lemmings. [6]
- 12 When personal space is invaded people behave in ways which show they feel uncomfortable.
- (a) Describe **two** ethical guidelines that are likely to be broken when personal space is invaded. [6]
- (b) Suggest how **you** would design and conduct a study to investigate types of behaviour shown by people whose personal space has been invaded. [8]

**Psychology and Abnormality****Section A**

Answer this question.

- 13 (a) Explain, in your own words, what is meant by an 'impulse control disorder'. [2]
- (b) Describe how **one** behavioural technique, such as token economy, could be used to reduce an impulse control disorder. [4]

**Section B**

Answer this question.

- 14 (a) Describe what psychologists have found out about obsessions and compulsions. [8]
- (b) Evaluate what psychologists have found out about obsessions and compulsions, including a discussion about the usefulness of case studies. [12]

**Section C**

Answer **one** question.

- 15 People have different opinions about the psychodynamic model of abnormality.
- (a) Describe the assumptions and treatments of the psychodynamic model of abnormality. [6]
- (b) Suggest how **you** would design and conduct a questionnaire study to find out people's opinions about the psychodynamic model of abnormality. [8]
- 16 Chemical/drug treatments for schizophrenia can be effective, but they can have side effects.
- (a) Suggest how **you** would design and conduct a study to find out about the side effects of chemical/drug treatments. [8]
- (b) Describe **two** other ways in which schizophrenia can be treated. [6]

**Psychology and Organisations****Section A**

Answer this question.

- 17 (a) Explain, in your own words, what is meant by the term 'group conflict'. [2]
- (b) Describe **two** causes of group conflict. [4]

**Section B**

Answer this question.

- 18 (a) Describe what psychologists have learned about the selection of people for work. [8]
- (b) Evaluate what psychologists have learned about the selection of people for work, including a discussion about biases in selection decisions and equal opportunities. [12]

**Section C**

Answer **one** question.

- 19 Maslow suggested that people have the need to self-actualise.
- (a) Suggest how **you** would design and conduct a questionnaire study on the self-actualisation of teachers. [8]
- (b) Describe Maslow's hierarchy of needs. [6]
- 20 Psychological work conditions are important to workers. One organisation gives all of its workers the job title 'directors' so they feel important.
- (a) Suggest how **you** would design and conduct a study to investigate whether the wording of a job title makes workers feel more important. [8]
- (b) Using examples, describe **two** psychological work conditions. [6]



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